Advertising discourse and mediation: from conception to reception

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Abstract

Nowadays, we are really witnessing an all-embracing decompartementalisation dynamic at once geographical, sectorial and cultural which has brought about mutations at all levels: political, economic and ecological. These changes are likely to have the marketing officials confounded and confused as to which most efficient strategy to adopt. Indeed, there is a dilemma regarding the selection of the lines of force of an advertising compaign as many thought-provoking questions arise such as: how could advertising play an intervening part facing these mutations while placing Man at the heart of communication?

Keywords:

Advertising conception, mutations, mediation, Object, Subject.

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